

Friendly Service Helps You Cope with the Rate Rise

Peninsula residents seeking professional and friendly service have benefited from the expansion of Wizard Home Loans Mornington into a second office in Rosebud.

The award winning Wizard Mornington branch principals, Peter Ritchie and Jacqui Ellis, jointly operate the Rosebud branch.

"We appreciate it is the little things that make the difference," Jacqui said.

"And we utilise our local knowledge and outstanding customer service to help customers pay off their home loans as soon as possible."

She continued that Wizard Rosebud had hired two new mobile lending managers to help accommodate the high level of demand from local residents.

"Being accessible at times that suits the customer is vital, so I am delighted to announce the appointment of our two new staff, Greg Hood and Rebecca Straub."

Prior to joining Wizard, Greg spent more than 15 years as a lending manager, while Rebecca specialised in property subdivisions.

Jacqui also stated that the RBA's decision to increase rates on Wednesday, 8 August would be the catalyst for more people to take a closer look at their home loans.

"We are encouraging customers to take stock of their financial situation and think about where they can cut discretionary spending," she said.

"Humble practices, such as taking lunch to work or putting the recent tax cuts into your mortgage can provide a buffer against the rate rises."

Additionally, Jacqui believes people should periodically explore the option of refinancing to ensure they are deriving a competitive interest rate and the maximum benefit from their existing loan.

"Another strategy is to consider fixing your interest rate, particularly given some economists are predicting that rates may rise again later in the year," she said.

"That way, if the RBA decides to lift rates again, you'd be protected from any more hits to the hip pocket and be secure in the knowledge that your mortgage repayments won't change over the fixed period."

To find out more, please drop into Wizard Rosebud at Shop 6, Rosebud Centro, 967-991 Pt Nepean Rd, or contact us on 5986 1616.

Alternatively, Wizard Mornington is located at Shop 4, 45-47 Main Street, or you can contact us on 5977 2334.

New faces join Wizard's local team



Rebecca Straub



Greg Hood

- Home loans
- Investment loans
- Self-employed options
- Debt consolidation
- Refinancing
- Equipment finance

2007 Wizard National Sales Conference Awards

Peter Ritchie VIC/TAS Sales person of the Year

2005/2006 Wizard National Sales Conference Awards

Wizard Mornington VIC/TAS Branch of the Year

Peter Ritchie VIC/TAS Loan Writer of the Year

The Wizard difference
is our "why not" attitude

We say "why not"

Wizard Rosebud
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